CERTIFICATE IV IN RETAIL MANAGEMENT (SIR40212-01V01)

Become a manager in the retail industry.

Gain skills and knowledge to be competent in frontline management in a retail environment including managing a small retail outlet, a section or department within a larger retail store or a small business-to-business outlet.

COURSE DELIVERY
This online program allows you to complete your Certificate IV in Retail Management within one year. Studying online, anywhere, anytime means you can control your own learning at a pace you are comfortable with. A dedicated online teacher manages the learning environment, communicates with students, supports student learning and provides feedback on work submitted.

COURSE STRUCTURE
This course requires completion of 10 units of competency. The units delivered in this course are:

<table>
<thead>
<tr>
<th>Unit Code</th>
<th>Unit Title</th>
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<tbody>
<tr>
<td>SIRXMER405</td>
<td>Manage store presentation and pricing</td>
</tr>
<tr>
<td>SIRXMGT003A</td>
<td>Lead and manage people</td>
</tr>
<tr>
<td>SIRXWHS403</td>
<td>Provide a safe work environment</td>
</tr>
<tr>
<td>BSBCUS401B</td>
<td>Coordinate implementation of customer service strategies</td>
</tr>
<tr>
<td>BSBFIA402A</td>
<td>Report on financial activity</td>
</tr>
<tr>
<td>BSBSMB401A</td>
<td>Establish legal and risk management requirements of small business</td>
</tr>
<tr>
<td>SIRXCCS408</td>
<td>Build retail relationships and sustain customer loyalty</td>
</tr>
<tr>
<td>SIRXICT404</td>
<td>Adopt mobile commerce applications to improve sales and service</td>
</tr>
<tr>
<td>SIRXSLS406</td>
<td>Manage sales and service delivery</td>
</tr>
<tr>
<td>SIRXINV404</td>
<td>Manage retail merchandise</td>
</tr>
</tbody>
</table>

ASSESSMENTS
A range of assessment methods are used in this course. These may include case studies, projects, practical exercises and reports, providing you with a well-rounded portfolio of work experience.

Unlock your potential. It starts here.  

Call 131 674 or visit nsi.edu.au/studyonline
CAREER OPPORTUNITIES

On completion of this qualification, you will be able to work across a broad range of job roles in different industry sectors.

Apply for positions as:
- Department Manager
- Shift Manager
- Merchandise Manager
- Small Business Retail Owner.

LEARNING PATHWAYS

Students who complete this course may continue with a pathway that leads to a diploma or advanced diploma course from the Business Services Training Package. Completion of the diploma or advanced diploma may lead to direct entry into the Australian Catholic University or Macquarie University, or you may enrol in the Bachelor of Business Studies at Charles Sturt University, delivered at the Northern Sydney Institute's Crows Nest Campus.

For further information about our degree programs go to nsi.edu.au/degreeprograms.

TERMS AND CONDITIONS

» Withdrawals must be submitted on the 2016 Withdrawal/Refund Application form for VET FEE-HELP students.
» Students withdrawing from a unit of study after an advertised Census date, will be liable for the TAFE NSW full tuition fee or VET FEE-HELP debt for that unit of study.

TAFE NSW courses commence only if there are sufficient resources and demand. Every effort was made to ensure this information was accurate as at April 2016. Changes may have taken place since that time. Contact the Northern Sydney Institute, part of TAFE NSW to confirm course details and availability.

THE BENEFITS OF OUR CERTIFICATES

ONLINE OR FACE-TO-FACE

Fit study around your work and lifestyle. Choose what method works best for you.

RECOGNITION OF PRIOR LEARNING

Get your prior learning or experience credited towards a course of study.

VET FEE-HELP

VET FEE-HELP is available for eligible students so that you can study now and pay later.

GOVERNMENT SUBSIDISED

The government will pay part of your fee and you pay the balance if eligible.

CONTACT US FOR MORE INFORMATION

(02) 9448 4518  nsi.onlinecourses@tafensw.edu.au
nsi.edu.au/studyonline

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